

Jean-Baptiste Leroy

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Currently actively looking for an internship in corporate finance to start in April 2023 - 6 months

EDUCATION

EFREI : Engineering school - Paris Campus - High School Program Paris, FRANCE
Engineer's degree, Quantitative Finance 2018 - 2023

- Infrastructure of Financial
- Markets Pricing of Derivatives
- Big Data and AI in Finance
- Digital Finance and Cryptocurrencies Econophysics
- Big Data and AI in Finance

STANISLAS Nice, FRANCE
French Baccalaureate with honors 2018

- Economic and Social Sciences track

EXPERIENCE

GARANTME Paris, FRANCE
Real Estate Broker
Squad lead business Development and Sales (6 months Internship) 2022

- Sales, Business Developer & Key Account Manager
- Team coaching and management sales
- Improvement of existing processes (Hubspot, Notion)

SEPEFREI Paris, FRANCE
Junior Entreprise - EFREI PARIS
Sales Manager & Product Manager 2019 – 2021

- Establish a commercial strategy
- Prospect for new customers
- Develop customer loyalty
- Manage and lead a team

MILAN CIP Paris, FRANCE
Real Estate Agency
Sales Assistant (1 month Internship) 2020 – 2021

- Field support
- Organizational support for the sales team manager
- Sales support: phoning for advisors
- Research of prospects
- Drafting of sales pitches for VEFA sales
- Contribute to the development of local marketing operations

WEB FREELANCE Paris, FRANCE
2020 – 2022

- Web development, Web Design & Website management

PERSONAL INFORMATION

- French-Italian culture - Autonomous, Perseverant, Loyal
- I love to go to the gym, and honestly any other kind of sport like tennis, trekking, cycling
- Piano at the conservatory

OTHER

- Winner Techday 2022 and finalist in 2021 - National Student Entrepreneur status
- TOEIC 800/990
- Languages : FRENCH / ITALIAN / ENGLISH
- Bloomberg : Market Concepts
- Yale : Financial Markets (with honors)
- Stretcher bearer at the Lourdes pilgrimage